

Amana Fall Program



**September
2010**

HIGHLIGHTS

Consumer Instant Rebate

Up to \$700 instant rebate for your customers.

Extended Warranties

\$49 ComfortNet System Warranty

\$49 Extended warranty on all systems and furnaces!

Sales Spiff

Air Handlers - \$20
Furnaces - \$50
16 SEER - \$40
18 SEER - \$50

Sales Spiff Bonus

Extra \$25 on ComfortNet Kits!

Utility Rebate Programs

PP&L - up to \$400
PECO - up to \$1000
Allegheny Power - up to \$200

CONSUMER INSTANT REBATE (up to \$700)

Program Dates: September 15, 2010 - December 18, 2010

Eligible Products Include:

	Product Number	Consumer Rebate Amount	HVAC/Amana Share	Dealer Share
Remote Cooling	ASX/C 18 SEER 410A	\$400	\$200	\$200
	ASX/C 16 SEER 410A	\$300	\$150	\$150
Heat Pumps	ASZ/C 18 SEER 410A	\$400	\$200	\$200
	ASZ/C 16 SEER 410A	\$300	\$150	\$150
Amana Blowers	MBE/MBVC AEPF/AVPTC	\$100	\$50	\$50
Furnaces	AMV/C9 or AMV/C8	\$150	\$75	\$75

**Must be an AHRI matched system in order to qualify for rebate.*

SYSTEM SALE REBATES:

Lifetime Warranty Dual Fuel 18 SEER System
AMV/C 8/9 + ASZ/C18 + 1 thermostat + 2 IAQ items
Consumer Instant Rebate = \$700
Dealer Share: \$350.00

Lifetime Warranty Dual Fuel 16 SEER System
AMV/C 8/9 + ASZ/C16 + 1 thermostat + 2 IAQ items
Consumer Instant Rebate = \$650
Dealer Share: \$325.00

Lifetime Warranty Furnace and A/C
AMV/C 8/9 + ASX/C 16/18 + 1 thermostat + 2 IAQ items
Consumer Instant Rebate = \$650
Dealer Share: \$325.00

View eligible thermostats and IAQ items to the right.

***Over for rules/guidelines**

SYSTEM SALE ELIGIBLE THERMOSTATS & IAQ ITEMS:

Eligible Thermostats:

TH8320U1008
TH83210U1006
YTH9421C1002

YTH1421C1010
CTK01AA
EB-STAT-02

Honeywell Vision Pro 3H/2C
Honeywell Vision Pro 3H/2C with humidity control
Vision Pro 4H/2C IAQ with humidifier, dehumidifier, ERV and UV control
Vision Pro 4H/2C IAQ with EIM & outdoor sensor
Amana ComfortNet control kit
Ecobee 4H/2C Thermostat

Eligible IAQ Items:

HE365D6115
HM50xxx
ER150C2004
DH90Axxxx
F100xxxx
F300Axxx
UV100A1059

4200/4400
5000
700A/M

402xxxx

Envirocare Elite Power Humidifier
TruSteam Humidifier
Energy Recovery Ventilator/ Air-Air Exchange Dehumidifier
Media Air Cleaner
Envirocare Elite Electronic Air Cleaner (specify size)
UV Device F/Return

MERV13 Media Air Cleaner
Electronic Air Cleaner
Power Humidifier

Any Thermostor Dehumidifier System

PUBLISHED BY:

HVAC DISTRIBUTORS, INC.

HVAC Distributors, Inc. is a full-service wholesale distributor and manufacturers representative of residential and light commercial heating and air-conditioning equipment and accessories. We serve the residential new construction, residential replacement, and light commercial segments of the HVAC industry in all of central and eastern Pennsylvania.

800-228-4822 | www.hvacdist.com



Heating & Air Conditioning
Amana
LASTS AND LASTS AND LASTS.™

GUIDELINES FOR AMANA CONSUMER REBATE

HVAC Distributors must receive all rebate claims no later than December 31, 2010 or claim will be forfeited.
Customer must sign form-no exceptions! No Signature, No Serial Numbers/Sales Invoice = No Rebate.

Processing: The dealer should fill out Rebate form, and mail along with a copy of the homeowner's invoice showing the instant rebate to HVAC Distributors, Inc., ATTN: Heather Seitz. You can also fax to 717-928-2080. Please make sure the dealer portion of Rebate Form is filled out, including serial numbers. Customer must sign form acknowledging that they received the rebate at the time of transaction. Upon receipt of Rebate Form, HVAC Distributors will credit your account for the specified amount. A copy of this credit will be sent to you.

You must have co-op or merchandising funds available in order for us to participate in cost sharing of the rebate, otherwise we will hold your request until the necessary funds accrue.

JOB QUOTES EXCLUDED | NO NEW CONSTRUCTION

MUST PURCHASE A MATCHING AMANA COIL WITH OUTDOOR UNIT OR H/P TO QUALIFY FOR REBATE

***Customer must sign form-no exceptions!**

No Signature, No Serial Numbers/Sales Invoice = No Rebate.

EXTENDED WARRANTY SPECIALS

AMANA COMFORTNET WARRANTY SPECIAL February 1, 2010 - December 31, 2010

Warranty Description	Part Number	Equipment Type	Dealer Cost
10 Year Parts & Labor (for entire system)	EWGCN-10	Complete system containing either one of these outdoor units: ASXC18, ASZC18, ASXC16, ASZC16 AND one of these indoor units: AMVC95, ACVC9, AMVC8, AVPTC, MBVC AND a ComfortNet Controller: CTK01AA	\$49 (per system)
10 Year Parts & Labor	EWACF-10	AND a Qualifying Coil: CAUF, CAPF, CHPF, CSCF	\$0

Instructions: When purchasing warranties in ServiceBench, you must enter EWGCN-10 for the indoor unit and the outdoor unit. For the coil, please enter EWACF-10. There is no additional charge for the coil, but the correct part number must be entered or it will not be covered. If you have any questions when purchasing the warranties above, please contact Jaimie Ames x1152 or Shanon Nolen x1138.

AMANA \$49 WARRANTY SPECIAL Now - December 31, 2010

Warranty Description	Part Number	Equipment Type	Dealer Cost
10 Year Parts & Labor (per piece)	EWGSUM-10	ALL SPLIT SYSTEMS, FURNACES & AIR HANDLERS	\$49 (per piece)
10 Year Parts & Labor	EWACF-10	Coils: CAUF, CAPF, CHPF, CSCF	\$0
10 Year Parts & Labor	EWGSUM-10P	Packaged Units: Heat Pump: APH15M Gas Electric: APG15	\$99 (per package)

Instructions: When purchasing warranties in ServiceBench, you must enter EWGSUM-10 for each unit. For the coil, please enter EWACF-10. There is no additional charge for the coil, but the correct part number must be entered or it will not be covered. If purchasing a packaged unit, please enter EWGSUM-10P. If you have any questions when purchasing the warranties above, please contact Jaimie Ames x1152 or Shanon Nolen x1138.

PLEASE NOTE: To participate in these incredible parts and labor service agreement programs, you must be set-up with a ServiceBench account that is linked to HVAC Distributors' ServiceBench account. If you do not currently have a ServiceBench account set up, please contact Shanon Nolen at 800-228-4822 x1138 or snolen@hvacdistrib.com.

AMANA CONSUMER REBATE FORM

September 15, 2010 - December 18, 2010

Customer Name _____

Address _____

City, ST, Zip _____

Phone _____

Amount of Rebate \$ _____

Dealer Name _____

Model Number(s) <small>Please include t-stat and IAQ items if receiving a system rebate.</small>	Serial Number	AHRI #	Rebate Amount

I have accepted the Instant Rebate offered by Amana.

Customer Signature _____

Dealer: Please Attach a Copy of the HOMEOWNER'S Invoice showing instant rebate for claim back. Claim form must be received by December 31, 2010.

Submit to: Heather Seitz via fax 717-928-2080

or mail to:

Heather Seitz
Two Old Market Street
Mount Joy, PA 17552



HVAC Distributors and Amana Heating & Air Conditioning Fall 2010 Program

SALES SPIFF CLAIM FORM

September 15, 2010 - December 18, 2010

Dealer Name _____

Dealer Sales Person _____

City, ST, Zip _____

SS# (required) _____

SPIFF AMOUNT:

Furnaces/Air Handlers

MBE/MBVC, AEPF/AVPTC - \$20

AMV9/AMVC9 - \$50

AMV8/AMVC8 - \$50

Heat Pumps

ASZ/C16 SEER - \$40

ASZ/C18 SEER - \$50

A/C Units

ASX/C16 SEER - \$40

ASX/C18 - \$50

BONUS! Sell a complete ComfortNet System and get an additional \$25!

Model Number	Serial Number

ComfortNet System?

System must be installed by December 31, 2010. Claim form must be received no later than December 31, 2010.

****JOB QUOTES AND NEW CONSTRUCTION DO NOT QUALIFY.****

PLEASE NOTE: WHEN SUBMITTING YOUR FIRST SPIFF FORM, YOU MUST INCLUDE A COPY OF THE W-9 FORM ON THE FOLLOWING PAGE. SPIFF WILL NOT BE PAID WITHOUT W-9 FORM ON FILE.

Claims of \$600 or more in a calendar year are subject to a 1099 tax form.

Submit to: Heather Seitz via fax 717-928-2080

or mail to:

Heather Seitz
Two Old Market Street
Mount Joy, PA 17552

Heating & Air Conditioning
Amana[®]
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HVAC Distributors and Amana Heating & Air Conditioning Fall 2010 Program

Request for Taxpayer Identification Number and Certification

Give form to the requester. Do not send to the IRS.

Print or type See Specific Instructions on page 2.	Name (as shown on your income tax return)	
	Business name, if different from above	
	Check appropriate box: <input type="checkbox"/> Individual/Sole proprietor <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ <input type="checkbox"/> Exempt payee <input type="checkbox"/> Other (see instructions) ▶	
	Address (number, street, and apt. or suite no.)	Requester's name and address (optional)
	City, state, and ZIP code	
List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number
or
Employer identification number

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here	Signature of U.S. person ▶	Date ▶
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,

UTILITY REBATE PROGRAMS

PP&L ELECTRIC *July 1, 2009 - May 31, 2011 (or while funds last)*

PP&L customers can apply for a rebate up to \$400 for a heat pump and up to \$300 for an air conditioning unit. This rebate is a direct check back to the consumer for installing high efficiency heating and cooling equipment, and is retroactive back to 07/01/09.

For complete information, please visit: <http://www.pplelectric.com/e-power/Residential> and click on Heating & Cooling Equipment Rebates.

PECO (Philadelphia Electric Company) *September 1, 2009 - May 31, 2011*

PECO customers can apply for either a high efficiency gas furnace/boiler rebate up to \$300, a high efficiency air conditioner rebate up to \$300, a high efficiency heat pump rebate up to \$400, or an electric to high efficiency gas conversion heating system rebate up to \$1000! This is a direct to consumer rebate and is retroactive back to 09/01/2009. Only 1 rebate per system but multiple system homes can apply for multiple rebates.

For complete information, please visit www.pecosmartideas.com and click on PECO Smart Home Rebates under Programs & Rebates/Residential.

ALLEGHENY POWER *October 23, 2009 - no expiration*

Allegheny Power customers are eligible for a rebate up to \$200 with the purchase of an ENERGY STAR central air conditioner or heat pump with a SEER level 14.5 or above, along with a programmable thermostat. The programmable thermostat also qualifies for an additional rebate of \$25. A central air conditioner or heat pump purchase with a SEER 14.5 qualifies for a \$100 rebate, SEER 15 qualifies for a \$150 rebate, SEER 16 or higher qualifies for a \$200 rebate.

For complete information, please visit:
<http://www.allegHENYpower.com/EngConserv/PA/WattWatchers/RebatesRes.asp>

For a full list of rebates available in PA, please go to www.dsiresua.org.

FEDERAL TAX CREDIT REMINDER *January 1, 2009 - December 31, 2010*

Homeowners are still eligible for a 30% federal tax credit, up to \$1500 through the end of this year. Eligible AC, HP and furnace units include:

Central Air Conditioning:	Split Systems: 16+ SEER / 13+ EER
	Packaged Systems: 14+ SEER / 12+ EER
Air Source Heat Pumps:	Split Systems: 8.5+ HSPF / 12.5+ EER / 15+ SEER
	Packaged Systems: 8+ HSPF / 12+ EER / 14+ SEER
Furnaces:	Natural Gas or Propane: 95+ AFUE Oil Furnaces: 90+ AFUE

Boilers & Water Heaters are also eligible. For complete details, visit www.energystar.gov.